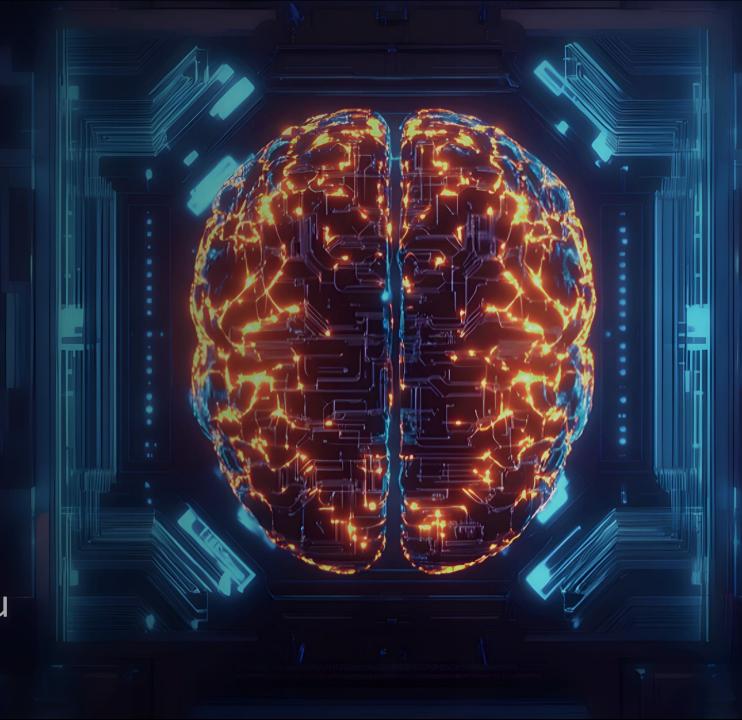


### Metal Minds

Al for steel – profit for you





### Metal Minds

The Al-powered decision platform for Steelmakers

over \$50 achieve savings per steel MT<sup>1</sup>

1 – estimated savings with full-scale deployment of the entire Metal Minds solution portfolio



# We do the math. You steer the business.



We transform your production data into a full-scale **Digital Twin** using our **CoreMelt** algorithm to automatically<sup>1</sup> fit our solutions for your processes.



Our tailored AI solutions let you focus on strategy by analyzing every scenario to uncover hidden cost-saving opportunities and automate procurement, operations, and planning.



### How Metal Minds Drives Value

Foundational solutions

Procurement saves
Up to \$26/MT

Operations saves
Up to \$11/MT

Planning saves
Up to \$20/MT

CoreMelt

Creates accurate digital twin for EAF and LMF

Recovers actual chemical composition for every material

CoreFlux

Calculates VIU cost and annual production based on mass-energy balance scenarios

OptiScrap

Optimizes scrap mix

Saves up to \$12/MT

**OptiShred** 

Optimizes feedstock mix cost and aligns with mill specs

Saves up to \$10/MT

OptiAlloy

Minimizes ferroalloy recipe costs

Saves up to \$4/MT

IntelMix

Improves scrap mix quality adherence

Saves up to \$7/MT

IntelAlloy

Reduces ferroalloy consumption

Saves up to \$4/MT

SmartPlan

Automates casting and rolling schedules from orders

Saves up to \$20/MT



### We Guide You Every Step of the Way

## Adoption and Integration

We streamline your processes with customized solutions, seamlessly integrated to drive efficiency and accelerate growth.



### Supervision and Recalibration

Post-deployment, we actively monitor, recalibrate, and refine our solutions, ensuring peak performance and sustained value for your business.



# CoreMelt: create a digital twin and restore chemical composition of metallics

Business Impact	Recovers actual chemical composition for every material type	Extracts data and tailors other Metal Minds solution for client specific data						
How It Works	Digital Twin Parameter Generation  Calculates and delivers all critical parameters required for complete digital twin integration	Advanced Statistical Heel Restoration Accurately predicts and restores heel levels through proprietary statistical modeling						
	Comprehensive Mass-Energy Balance Creates unified system equations across multiple heats, integrating steel chemistry, slag samples, and consumption metrics	Intelligent Error Minimization Identifies true chemical composition of all incoming materials through sophisticated algorithm optimization						

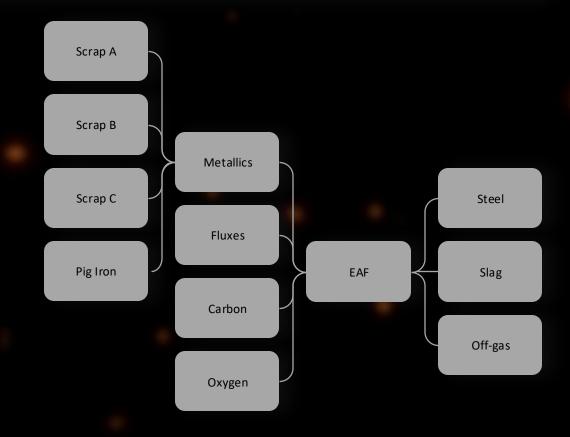
	Fe	С	Mn	Si	Р	S	Cu	Ni	Cr	Мо	Al	SiO2	Al203	CaO	MgO	Fe2O3	Volatiles
Scrap A	94.98	0.30	0.40	0.15	0.03	0.03	0.23	0.08	0.15	0.02	0.02	0.02	0.50		0.25		2.84
Scrap B	98.52	0.30	0.40	0.15		0.00	0.03		0.15	0.01	0.02		0.41				
Pig Iron	94.35	4.00	0.60	1.00	0.05												
НВІ	84.15	2.50			0.01							2.42	2.00	0.50	0.30	3.33	4.79
Scrap C	97.94	0.22	0.40	0.09	0.03	0.04	0.23	0.09	0.15	0.03	0.02		0.50		0.27		
Scrap D	97.29	0.30	0.40	0.15	0.03	0.05	0.26	0.15	0.15	0.05	0.02		0.50		0.25		0.39



### CoreFlux: precise mass-energy balance scenario calculator

**Business** Drive strategic raw material decisions with fact-based value-in-use cost analysis **Impact** How It Mass-Energy Balance Engine Calculates furnace performance (yield, Works energy use, tap-to-tap time) based on your input materials and composition. Real Value-in-Use Cost Analysis Computes actual steel production costs and projects annual financial impact of process changes. Intelligent Scenario Assessment Automatically identifies cost-saving opportunities by optimizing material mix and operational targets using both historical data and expert metallurgical insights.

Unlock potential savings of up to \$50 per metric ton through comprehensive scenario assessment





# OptiScrap: reduce scrap cost with optimized procurement

Business Impact

Up to \$12 per MT steel reduction

in monthly scrap costs

Optimized metal composition

across production

How It Works Monthly user updates to market

data and constraints

Al compares all procurement

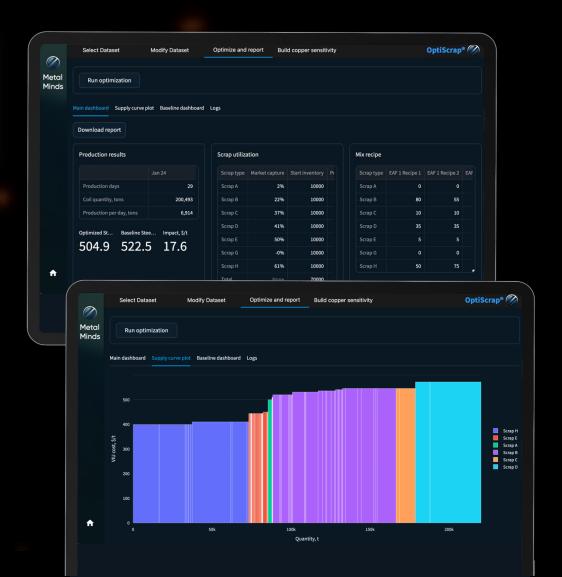
options by value-in-use cost

System recommends most profitable scrap

mix while respecting copper levels, type

constraints,

and production requirements





# OptiShred: reduce feedstock cost and integration with meltshop for shredders

Business Impact Achieve up to \$10 per ton cost reduction on feedstock materials

Maximize shredding capacity utilization

Seamlessly integrate procurement with meltshop operations (OptiScrap integration)

How It Works Shredded Scrap Supply Curve

Converts diverse feedstock market options into a single optimized supply curve of output material.

#### **Network Optimization**

Routes feedstock to optimal shredding locations based on geographic availability and transportation logistics.

#### **Procurement Execution**

Following OptiScrap quantity and quality decisions, dynamically reoptimizes procurement strategy throughout the month.





### OptiAlloy: Ferroalloy Recipe Optimization for Cost Reduction

Business Impact

Achieve up to \$4 per ton cost reduction through precision ferroalloy recipe optimization

How It Works

#### **Recipe Optimization**

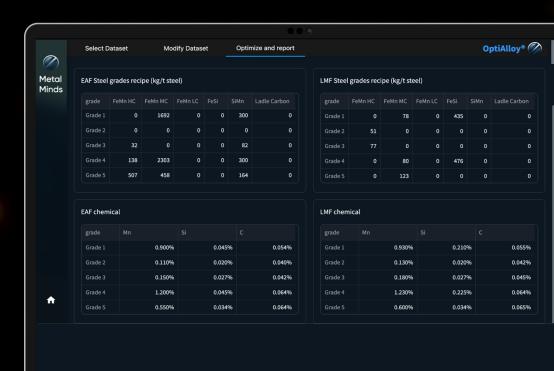
Creates optimal EAF and LMF addition recipes based on current market prices and grade specifications to maximize cost efficiency while meeting all quality requirements.

#### **Dynamic Market Adaptation**

Rapidly recalculates optimal recipes in response to changing market conditions, ensuring continuous cost optimization with minimal delay.

#### Seamless Integration

Fully integrated with existing systems for immediate implementation of updated recipes across operations





## IntelMix: Real-Time Scrap Mix Optimization with Chemical Control

Business Impact Deliver up to \$7 per ton cost reduction

Achieve 30% better adherence to planned mix targets

Enable more aggressive mixes with reduced buffers for critical elements like Cu

How It Works

#### Live Reoptimization

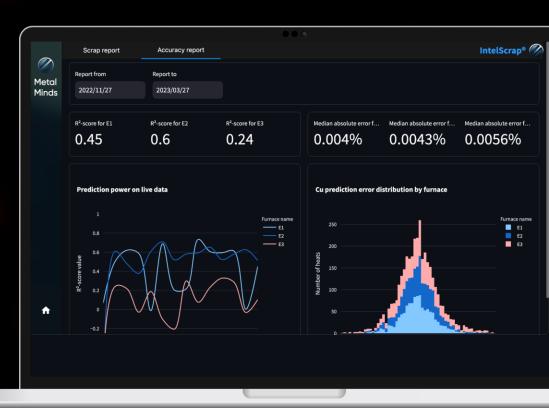
Continuously analyzes input from CoreMelt (tracking chemical composition of all material types) to verify chemical constraints and dynamically adjust mix when specifications are not met.

#### Intelligent Recovery

Automatically reverts to planned mix when chemistry normalizes, ensuring changes occur only when costefficient and necessary.

#### **Seamless Operator Integration**

Updated mix calculations are transmitted directly to crane operator screens without manual intervention, enabling immediate implementation.





### SmartPlan: Intelligent Scheduling Optimization for Steel Production

Business Impact Reduce fillerbars by up to 40% while increasing on-time delivery by up to 15%

Generate fully automated schedules from order book for both single and dual casting

Dynamically optimize existing schedules (1-2 days ahead) with incoming orders

How It Works

#### Proprietary Optimization Algorithm

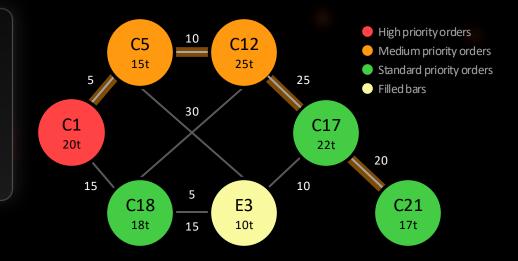
State-of-the-art optimization algorithm specifically designed to solve complex dual and single casting scheduling challenges across casting and rolling operations.

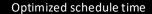
#### Comprehensive Constraint Management

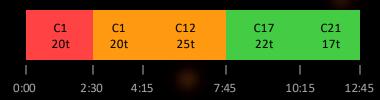
Processes all critical operational parameters including width and gauge transitions, heat size requirements, grade transition rules, starting and tailing bars, total schedule length, and more.

#### **Automated Schedule Orchestration**

Proprietary algorithm runs nightly to analyze the complete order book, evaluate new orders, reoptimize existing schedules (replacing filler bars when possible), and construct optimal new schedules.







Filler bars: 0

Total production time: 12:45 hrs

Total transition cost: 60 units



# Ready to see these solutions in action? Schedule your demo today.



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